

Channel Partner Evaluation Form

| | | | | | | |
|---|----------|---------------------------|-------------------------------|-----------|--|-----------|
| Channel Partner Evaluation Form | | | | | | |
| Name of the company | | | | | | |
| Address | | | | | | |
| | | City | | State | | Pincode : |
| Managing Director Name | | | | Mobile No | | |
| Partner Director Name | | | | Mobile No | | |
| TelNo:/Mob: | | | | | | |
| Fax No: | | | | | | |
| Email ID | | | | | | |
| Line of business | | | | | | |
| Co:s represented | | | | | | |
| Area of operation | | | | | | |
| Products represented | | | | | | |
| | | | | | | |
| Business volume for the past three years | | | | | | |
| Year | Turnover | Profit | Additional Information if any | | | |
| Y1 | | | | | | |
| Y2 | | | | | | |
| Y3 | | | | | | |
| | | | | | | |
| Banker Name and Account Number | | | | | | |
| Over draft limit | | | | | | |
| Infrastructure details | | | | | | |
| No: of employees | | | | | | |
| Branches | | | | | | |
| Office space | | | | | | |
| Storage space | | | | | | |
| Systems availability | | | | | | |
| Broadband availability | | | | | | |
| Desired geography | | | | | | |
| Provision of dedicated Sales Executives for Telematics business | | | | | | |
| | | | | | | |
| Security deposit details | | | | | | |
| Amount | | Cheq:No: and bank details | | | | |

I hereby express my interest to be an Authorized Channel Partner of Reliance Logistics Private Ltd - Telematics division

and the details provided above are true to the best of my knowledge and belief

Place:

Date:

Signature of applicant

(Organization seal)

Office use

| | Excellent | Very good | Good | Average | Poor | V.poor | |
|---|-----------|-----------|------|---------|------|--------|--|
| | 10 | 8 | 6 | 4 | 2 | 0 | |
| Line of business | | | | | | | |
| Turnover criteria | | | | | | | |
| Profitability | | | | | | | |
| Years in business | | | | | | | |
| Infrastructure(Office space, systems, broadband) | | | | | | | |
| Manpower & skill set | | | | | | | |
| VTS demo unit investment | | | | | | | |
| Creditworthiness & image | | | | | | | |
| Commitment & interest | | | | | | | |
| Committee discretion | | | | | | | |

Security deposit

Period of Work Order

Allocated geography

Targets for the period

Prepared by

Checked & Validated by Head Sales

Approved by Head Telematics / Head RLPL

Work Order issued No: and date

W.O.sent by Regd.Post on

Acknowledgement of W.O. receipt

Y/N

Commercial Signature